

EXPERIENCES FROM CO-OPERATION BETWEEN KOREAN PARTNERS

Mikko Sallinen

EU – Korea ICT cooperation event June 22. 2009. Daejeon, Korea



Business from technology



VTT Technical Research Centre

VTT IS

- The biggest applied research organisation in Northern Europe

VTT HAS

- Multitechnological R&D covering different fields of technology from electronics to building technology
- Clients and partners: industrial and business enterprises, organisations, universities and research institutes

VTT CREATES

- Competitiveness for our customers through new technology and science-based innovations



VTT in brief 2009

Global presence

Headquartered in Finland

- 4 main domestic sites
- Brussels, Belgium
- Silicon Valley, US
- St. Petersburg, Russia
- Shanghai, China
- Seoul, South Korea



- Turnover 245 M€
- Personnel 2,740
- 76% with higher academic degree
- 5,730 customers
- Established 1942
- VTT is a not-for-profit organization
- VTT has been granted ISO9001:2000 certificate.

Our core values: **impartiality** **responsibility** **reliability** **integrity**

VTT – MULTIDISCIPLINARY TECHNOLOGY CENTRE

45 Knowledge Centres

7 Knowledge Clusters

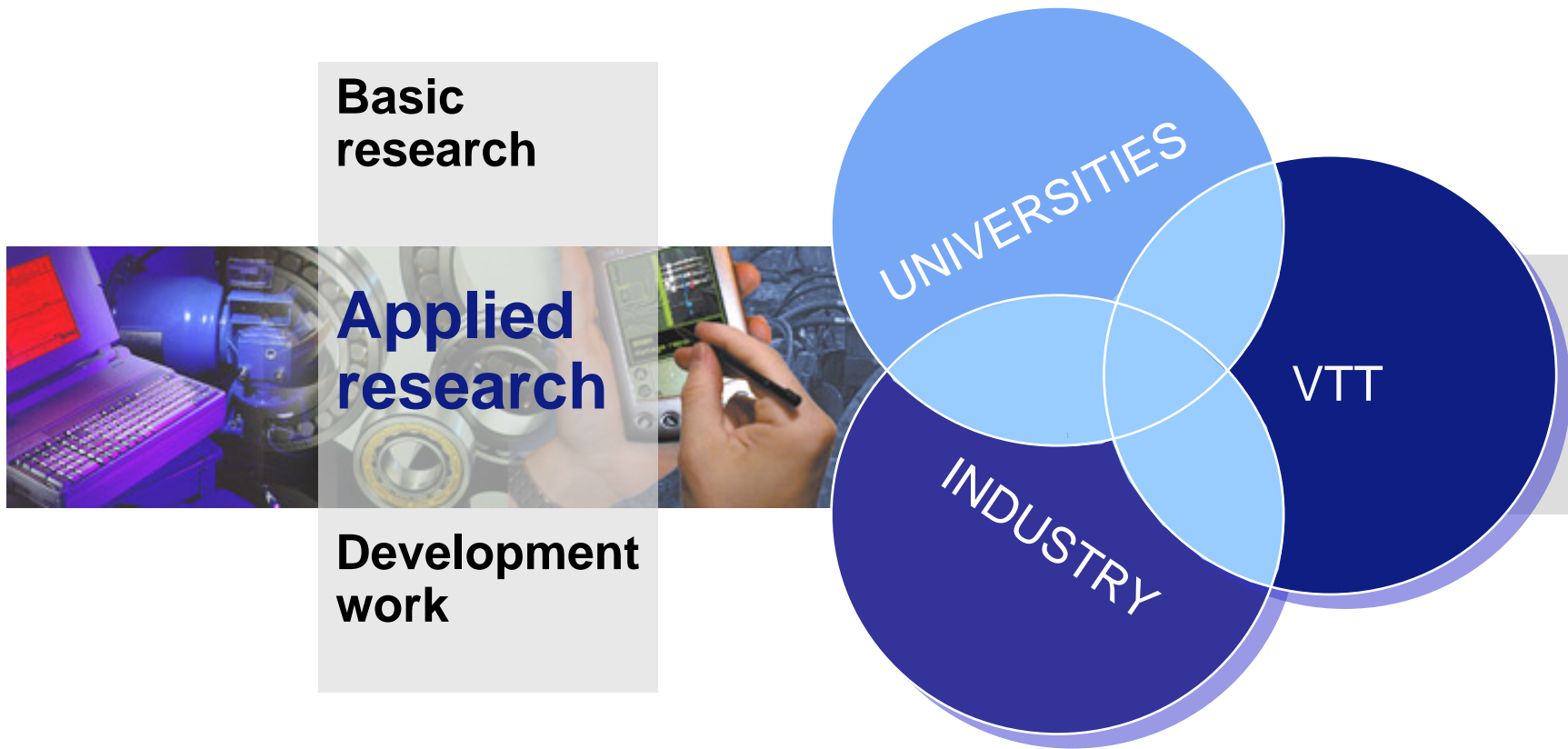
- ICT
- Microtechnologies and Sensors
- Materials and Building
- Industrial Systems
- Biotechnology
- Energy and Pulp&Paper

9 Key Customer Sectors

- Biotechnology, pharmaceuticals and foods
- Electronics
- Energy
- ICT
- Real estate and construction
- Machines and vehicles
- Transport and logistics
- Pulp and paper
- Process industry and environment

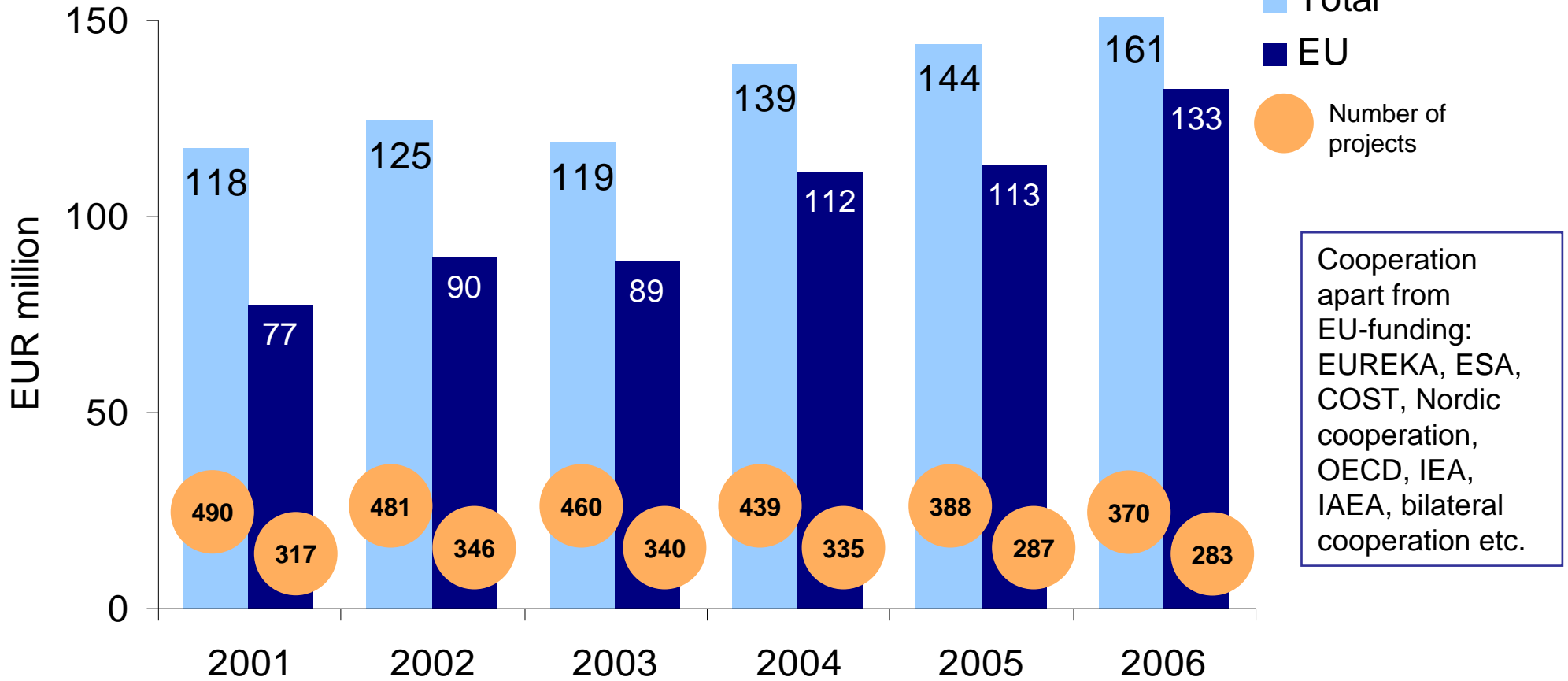


VTT's status as performer of R&D work



VTT'S PARTICIPATION IN INTERNATIONAL PUBLIC RESEARCH PROJECTS

VTT's total volume



CO-OPERATION WITH KOREAN PARTNERS

- Co-operation in Eureka –projects
 - VTT has been a link to Eureka –consortium
 - VTT or the project coordinator has taking care of the administration and project preparation
 - Korean partners have been actively in the project work: typically 2 meetings / year in Europe
 - Common projects <5, submitted 5-10

CO-OPERATION WITH KOREAN PARTNERS (2)

- Co-operation in FP7 –projects
 - Projects are under preparation
 - Competition in FP7 is very hard
 - Procedure approximately the same as in Eureka – projects (management and funding)

VTT KOREA - SOME FACTS

- VTT Korea branch office is owned by the VTT, located in Seoul, branch in Daejeon
- It is registered in to Korean Company Registry
- MoU: KICOS - VTT
- Joint laboratories
 - ETRI
 - Konkuk University
- Mission:
 - To co-operate Korean research community and industry





VTT creates business from technology

